

## **HARDWOOD BCTMP**

### **Custom-made Success**

**This multi-client report was published jointly by NLK Associates and TerraChoice Market Services in January 2005. The authors, Richard Cockram and Brian McClay, have both been closely involved in the marketing aspects of BCTMP since the early 1980s. The report will be updated as necessary for each new client.**

#### **The main sections cover:**

- the concept of chemi-thermo-mechanical pulping
- the history of BCTMP from 1978 to date
- the properties which differentiate BCTMP from BKP
- the end uses which benefit from using BCTMP
- the current and future market and integrated BCTMP producers
- environmental pros and cons
- investment cost and economic capacity issues
- regional demand development
- BCTMP supply/demand and pricing
- technical support and advertising
- future prospects for BCTMP.

The report costs US\$3500 and will normally be available within two weeks of ordering. For further details and a copy of the Table of Contents please e-mail Richard Cockram ([rcockram@nlkassociates.com](mailto:rcockram@nlkassociates.com)) or Brian McClay ([bmccclay@videotron.ca](mailto:bmccclay@videotron.ca)).